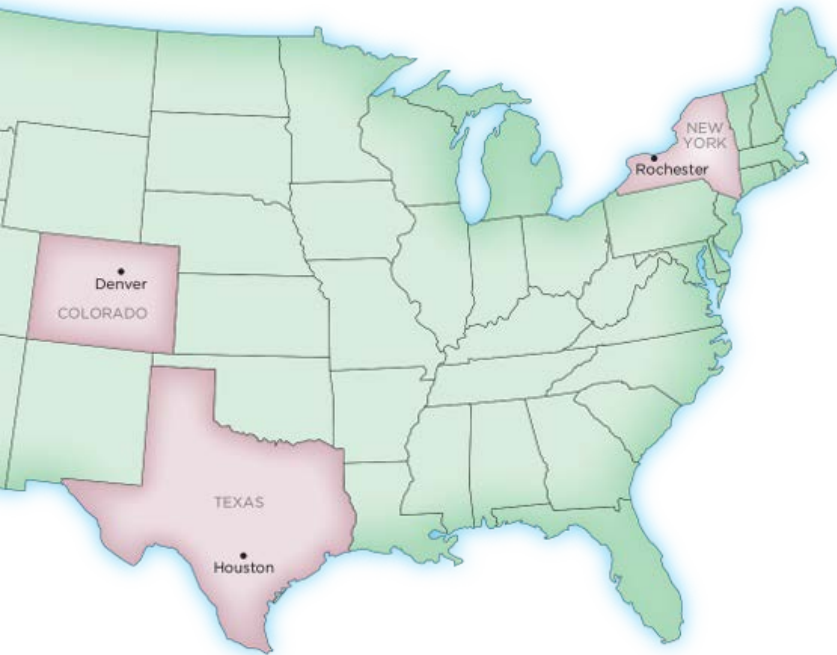




COUNCILROCK
Smart Private Networks

January 2017

Who We Are



Provider of leading edge products and engineering services for Smart Grid Deployments

Founded in 2009 by Former GE Exec's and Engineers

Team Experience Includes Design and Build of over 150 Utility Networks in 35 Countries

Headquarters and R&D in Rochester NY, with Engineering operations in Denver, CO and Field Crews in Houston, TX

Services

Design

- ✓ Network Design
- ✓ Security
- ✓ RF Propagation
- ✓ Equipment Specification
- ✓ Power and Backup Systems

System Engineering

- ✓ System Design
- ✓ Equipment Integration and Interoperability
- ✓ Installation and Commissioning
- ✓ Testing
- ✓ FCC Licensing

Support

- ✓ Post sales support
- ✓ Field Technicians
- ✓ Training and Maintenance
- ✓ NOC technicians
- ✓ Field Surveys

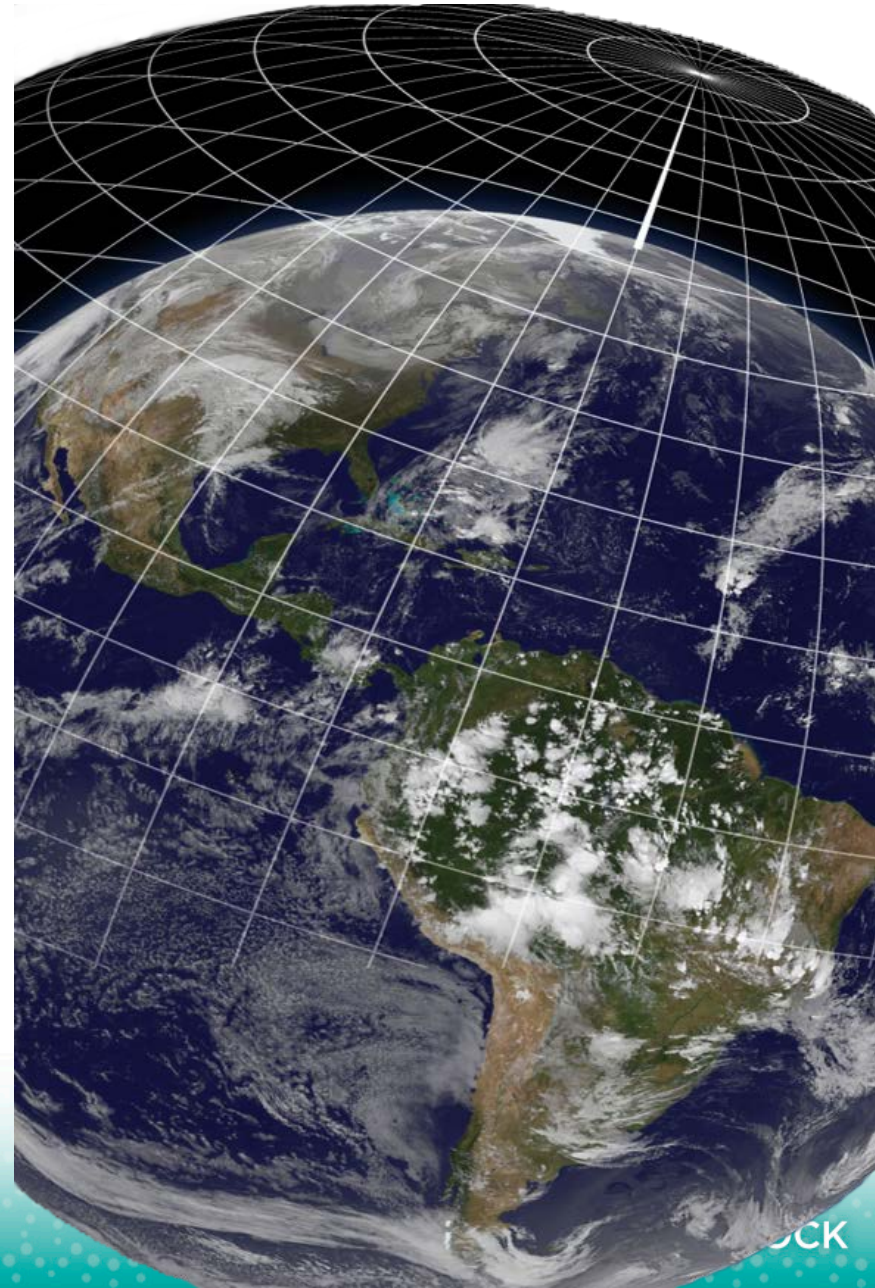
Capabilities

Designed and Built
Over 150 Networks
in 35 countries

Global Experience
working with large
Systems Integrators
(Siemens, ABB,
Efacec, Telvent, SNC-
Lavalin, GE)

Started MDS
Wireless Services
Division

Two decades
experience with
SCADA
communications
equipment and
system design



Our Customers



Puerto Rico



Hurricane Maria



- Category 5 Hurricane
- Moved at 8 mph
- Typically move at ~30 mph

Electric Infrastructure Destroyed

- Cement, Steel, Concrete Poles Down in Massive Numbers Throughout Island
- Power Lines Down Throughout
- Small Number of Crews Dispatched

Current Situation

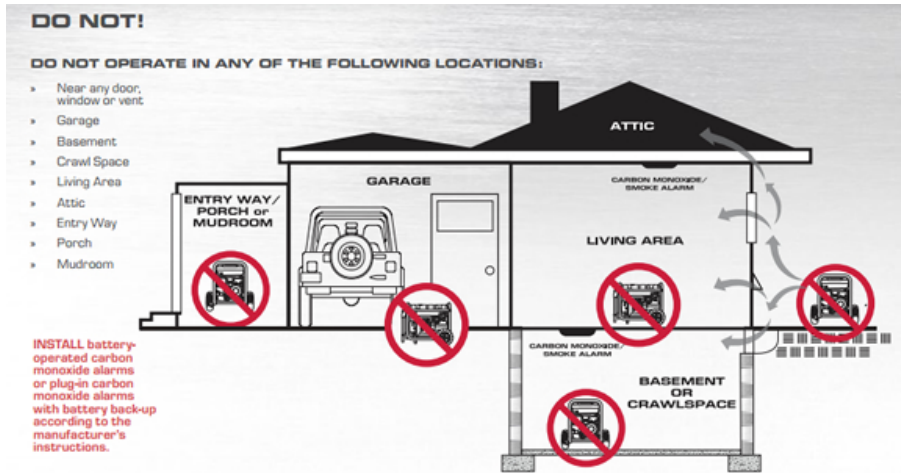
Powering the Island

- Still primarily via Generators
- Months/years before Infrastructure is Rebuilt

Generators

- Powering Homes & Business
- Diesel or Gas
- Safety concerns for Elderly
 - Placement
 - Refilling

Generators



- ✓ Noisy
- ✓ Emit Harmful Toxins
- ✓ Dangerous to Refill
- ✓ No Long-term Benefits
- ✓ Require Maintenance
- ✓ Short-term Fix

ANNUAL GAS SPEND \$5500

COUNCILROCK SOLUTION

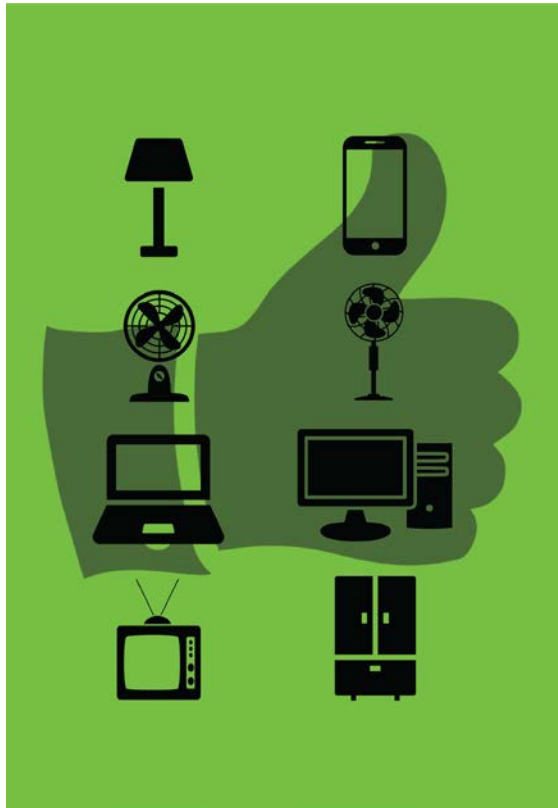


Use the abundance of Puerto Rico's natural resource

Benefits of Solar

- ✓ Noiseless
- ✓ Safe for Indoor Use
- ✓ Renewable
- ✓ No Refilling
- ✓ No Maintenance
- ✓ Investment with Future Benefits
- ✓ Moving toward Long-Term Solution

Technical Support and Marketing



Energía siempre



For additional information:

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