

Inclusiv GMS RFP FAQs - Dec. 31, 2024

Please consider the following for your proposal. This additional information is based on questions received from interested GMS vendors by Dec. 30, 2024:

- Regarding users accessing the GMS to review applications and other documents, note that reviews may occur in rounds or layers for a specific process where some reviewers will evaluate the same application/documents before another set of users. Specify if this is possible in response to the RFP.
- Anticipate about 50 users as reviewers and staff accessing grantee files for review and more in response to the RFP. This number may change later.
- Specify if there is a limit on documents that can be uploaded in response to the RFP.
- Anticipate Application Programming Interface (API) needs for program monitoring and evaluation, financial data and other common GMS APIs.
- Anticipate the need for rapid startup immediately after contract execution in late January or February and include optional additional costs if more external support is needed on your end.
- If there are basic and premium tiers, include the different price options in response to the RFP.
- Expect up to 300-500 grant recipients overall with the possibility of a large portion, 200-300 of that occurring in the first year.
- Expect grant applications, reports and reporting cycles to be consistent for all grants.
- The GMS may need to be accessible to a significant number Spanish-language grant applicants.
- FIDAP is an error in the RFP, this is related to program financial performance data. Anticipate integration with the GMS in response to the RFP.
- Regarding cyber security requirements, we may request SSAE 18 type 2 and/or SOC 1 / 2 audits prior to engaging the vendor and regularly monitor these reports during the term of the agreement with the vendor to ensure that vendors with access to Gramm-Leach-Bliley Act (GLBA) protected data provide assurances of confidentiality, integrity, and availability.
- Note that the annex limit is 8 pages in total. A short explanation will be sufficient for certain annexes; Inclusiv may follow up requesting more information later.
- Inclusiv may request a demo meeting after proposal submissions.
- Inclusiv may send out a request for final quote offers after initial quote submission, if necessary, but we do not anticipate the need for an additional

Also consider the following federal guidance regarding profit information in response to the RFP:

Under 2 CFR 200.324(b), recipients must negotiate profit as a separate element of cost for procurements other than micro-purchases, including sole-source contracts under the Simplified Acquisition Threshold.

- Please provide a brief statement confirming that quotes include a fair and reasonable profit that considers the complexity of the work to be performed, the risk borne by the contractor, the contractor's investment, the amount of subcontracting, the quality of its record of past performance, and industry profit rates in the surrounding geographical area for similar work. Provide details and estimates where possible. Note that the overall price will be scored during evaluation. Contractor and vendor are used interchangeably above.